

# MICROSOFT CSP PRICE INCREASE

Effective April 1, 2025

Starting from April 1, 2025, Microsoft will implement a 5% price increase on certain Microsoft CSP subscription plans, including Microsoft 365, Office 365, Dynamics 365, Power BI, and other essential services. This adjustment applies primarily to annual subscriptions that opt for monthly billing.

## Key Changes

- **5% Price Increase:** Applicable to annual subscriptions with monthly billing for various Microsoft products.
- **Impacting Products:** Microsoft 365, Office 365, Dynamics 365, Power BI, Microsoft Teams Phone, and others.
- **No Price Increase for Annual Billing with Upfront Payment:** Customers who opt for annual billing with upfront payment will **not** be affected by this price hike.

## What Does This Mean for You?

- **Monthly Billing:** If your business currently subscribes to Microsoft products on an annual plan with monthly billing, expect a 5% increase in pricing starting April 1, 2025.
- **Annual Billing with Upfront Payment:** Customers opting for annual billing with upfront payment will not experience this price change.
- **Renewals & Transitioning Billing Plans:** If you're on monthly billing, you may consider switching to annual billing with upfront payment to avoid this price hike. You can make this change at your next renewal date.

## What Does This Mean for You?

Microsoft's price adjustment comes as part of its ongoing efforts to adjust to the changing global market conditions. This price increase may affect your business operations, so it's important to plan ahead and make any necessary adjustments before April 1, 2025.

## How to Protect Your Business from the Price Increase?

- **Switch to Annual Billing:** Transition to annual billing with upfront payment before the price increase kicks in. This will lock in the current pricing for the entire year.
- **Stay Informed:** Stay updated on future pricing changes and take action accordingly by reviewing your current subscription and adjusting your billing cycle as needed.

## Contact Us

If you have any questions or need assistance in transitioning your billing plan, feel free to reach out to your Axelliant Account Executive or email us at [info@axelliant.com](mailto:info@axelliant.com)