



Important Update: Tariff Changes Affecting IT Procurement

Effective March 4, 2025, New Tariffs Impacting Pricing & Order Management

What You Need to Know:

Starting **March 4, 2025**, the United States has confirmed a **25% tariff** on all goods originating from **Canada and Mexico**, along with a **20% tariff** on all goods from **China**, increasing from the previous **10%** rate.

How This Affects You:

- **Increased Costs:** Tariffs may result in price increases from our suppliers and OEM partners.
- **Price Updates:** If tariffs are added to our Net Cost or if suppliers increase their prices, Axelliant will update quotes accordingly.
- **Order Impact:** For backordered items that haven't shipped, orders may be canceled and reordered at updated prices.
- **Transparency:** Tariffs will be reflected on our quotes and website, with clear updates in our terms and conditions.

What We Are Doing:

- **Protecting You from Price Increases:** We are working diligently to shield our customers from immediate price hikes and will keep you informed of any changes.
- **Ongoing Communication:** You will receive timely updates on how OEM partners and suppliers are responding to these tariff changes.

Effective Tariffs:

- **March 4, 2025:** 20% China tariff
- **March 16, 2025:** 25% Canada & Mexico tariff

What's Next:

We understand the challenges these changes may create. Our goal is to keep you informed about how we are adapting to these tariffs and how they will affect you and your customers.

Questions?

Please don't hesitate to contact your Account Executive or reach out to us at

info@axelliant.com

Thank you for your continued trust in Axelliant.